



NATIONAL
GREEN INFRASTRUCTURE
CONFERENCE 2011



FEBRUARY 23-25, 2011

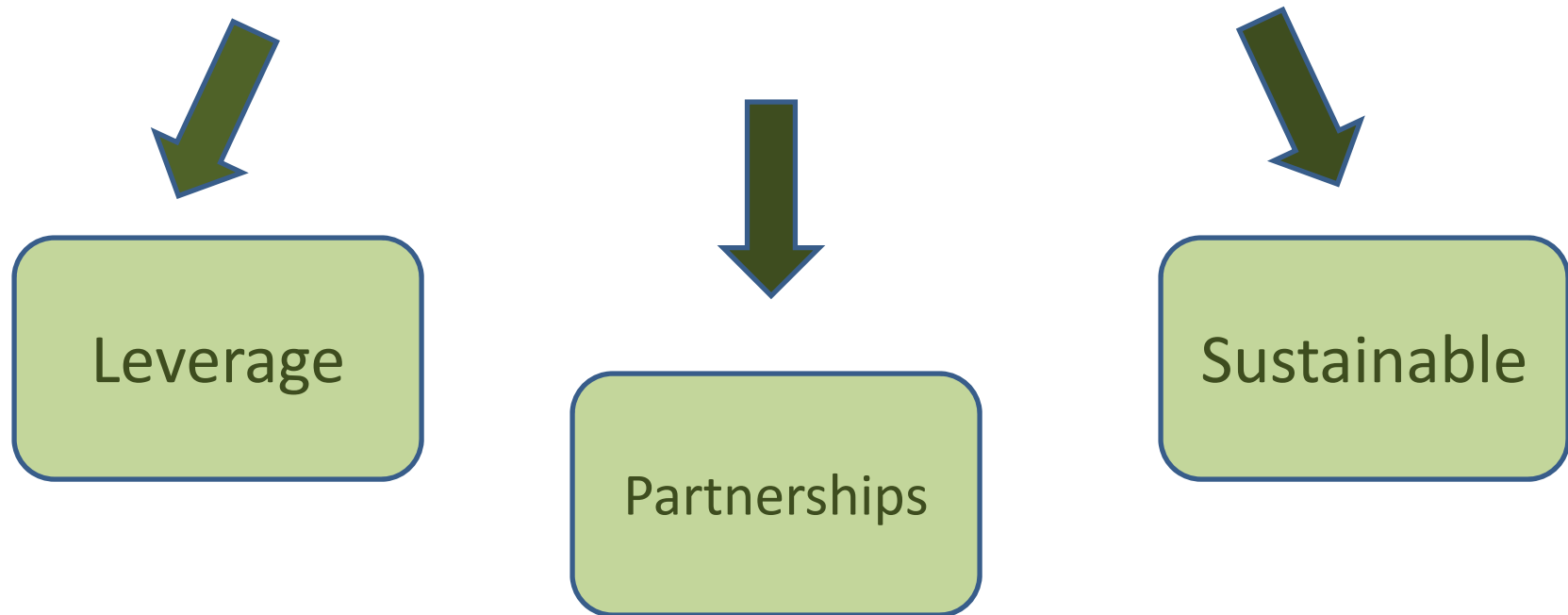
Methods for Financing Green Infrastructure:

Revolving Loan Funds

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**Focus on Urban Land Conservation and Park
Development and Improvement**



What is a Revolving Loan Fund?

“The Conservation Fund's work to balance economic and environmental objectives requires financing to bring it to life.”

What is a Revolving Loan Fund?

Unlike an endowment, 100 percent of every dollar invested in the revolving fund is used to acquire important conservation lands and provides ready capital to purchase top priority lands.

What is a Revolving Loan Fund?



Benefits of a Revolving Loan Fund

- Brings Partners to the Table – it takes multiple partners to be successful
- Urban Market is Fast Paced – need ready capital to move quickly on deals
- Secure the Right to Buy - \$ buys time and land
- Lack of Bureaucracy = greater efficiency

Benefits of a Revolving Loan Fund

Gift That Keeps Giving



\$\$\$ Spent



Land Saved



Money Still There

Issues with Revolving Loan Fund

Success of the fund is dependent on
having takeout partners



Urban land acquisition is costly –
\$2 million only stretches so far

Revolving Loan Fund in Practice

\$2 million investment designated for urban
Atlanta land acquisition



First Acquisition in December 2003



165 Acres Preserved in Seven Years

Revolving Loan Fund in Practice

Conservation Results Valued at
Over \$12.5 Million



Actual Cost = \$10.9 Million



\$5,104,050 Total Investment from
Revolving Loan Fund

Revolving Loan Fund in Practice

61% of Non-BeltLine Lands Acquired by City of Atlanta have been a result of partnership between Blank Foundation and TCF



Minimize lost opportunities because of availability to revolving loan fund



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Questions?